TYPES OF

SERVICES

54

COMPANIES

AND

RESEARCH

GROUPS

OFTURNOVER

PRODUCTS

SINCE 2007

TURNOVER

GROWTH

78 MILLIONS OF RESOURCES FOR THE TERRITORY IN 2022

Toscana Life Sciences is constantly growing and has been reconfirmed as reference point for the life sciences sector with a special ability to attract resources and projects. The Fondazione, as well as the companies and research groups of the bio incubator, attracted and generated 78 million Euros in 2022 on the territory. Since 2007 the whole ecosystem has generated activities and has attracted investments on the territory for 415 million euros.

TLS GROWS, EMPLOYMENT GROWS

In 2022 the staff of the Foundation has grown from 84 to 98 employees (+17%), for a total of 638 employees - including the staff of all the companies and research groups of the bio incubator (+8%).

HIGHLY QUALIFIED PERSONNEL COMMITTED TO R&D ACTIVITIES

80% of the 638 employees at TLS and at the bio incubator have at least a degree.

Moreover the number of people employed by the Foundation and involved in research activities is growing (50%).

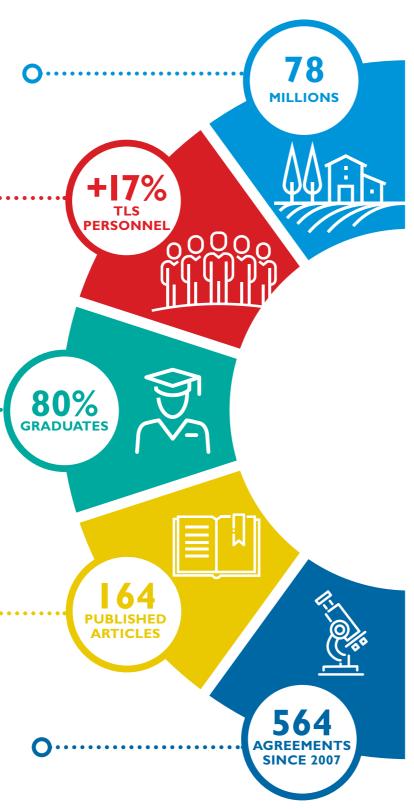
SCIENTIFIC PUBLICATIONS

The scientific production is confirmed to be increasing, with 164 articles published on international scientific journals in 2022.

22 of these articles are the result of scientific research made by Fondazione TLS.

AN INCREASINGLY **SOLID NETWORK** OF **RELATIONS** AND **COLLABORATIONS**

Since 2007 the incubated and affiliated companies, as well as the research groups hosted by TLS, have signed a total of 564 agreements, collaborations and licenses, 23 of which in 2022.



PRODUCTS ON THE MARKET

Since TLS began its activity, a total of 273 products were launched on the market, with 72 new products in 2022. This is a significant growth which can also be confirmed by the considerable revenue growth and which is attributable to the commercialization of new diagnostic kits and nutritional supplements/nutraceutical products.

A BROAD PORTFOLIO OF SERVICES

The services' offer (101 different types) includes research services, blood tests for clinical trials, environmental analysis and food quality, data management, as well as mobile solutions for medical care services.

THE BIO INCUBATOR, A GROWING REALITY

The growth trend of the percentage of turnover in respect to the total of financial resources is confirmed for 2022.

They have increased from 47% in 2021 to 52% in 2022.

The growth is even more significant (57%) if we consider the companies alone.

AN INCREASINGLY RICH ECOSYSTEM

There are 54 companies and research groups in the bio incubator. Specifically: 23 incubated companies engaged in R&D and/or services, 12 research institutions/foundations and 19 affiliated companies/organizations.

OUR COMPANIES MAKE AN EXCEPTIONAL BUSINESS

The companies and research groups of the bio incubator have reached 44,3 M Euros turnover with a growth of 14% (+5,5 M Euros) with respect to 2021.